

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549  
FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1998.

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from . . . . . to . . . . .

Commission file number 1-8957

ALASKA AIR GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware 91-1292054

(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

19300 Pacific Highway South, Seattle, Washington 98188

(Address of principal executive offices)

Registrant's telephone number, including area code: (206) 431-7040

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act  
of 1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subject to  
such filing requirements for the past 90 days. Yes ☒ No ☐

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS  
DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents  
and reports required to be filed by Sections 12, 13 or 15(d) of the  
Securities Exchange Act of 1934 subsequent to the distribution of  
securities under a plan confirmed by a court. Yes ☐ No ☐

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's  
classes of common stock, as of the latest practicable date.

The registrant has 26,212,548 common shares, par value \$1.00,  
outstanding at September 30, 1998.

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

Attached are the following Alaska Air Group, Inc. (the Company or Air  
Group) unaudited financial statements: (i) consolidated balance sheets as  
of September 30, 1998 and December 31, 1997; (ii) consolidated statements  
of income for the quarters and nine months ended September 30, 1998 and  
1997; (iii) consolidated statement of shareholders' equity for the nine  
months ended September 30, 1998; and, (iv) consolidated statements of cash  
flows for the nine months ended September 30, 1998 and 1997. Also attached  
are the accompanying notes to the Company's consolidated financial  
statements that have changed significantly during the nine months ended  
September 30, 1998. These statements, which should be read in conjunction  
with the financial statements in the Company's annual report on Form 10-K  
for the year ended December 31, 1997, include all adjustments that are, in  
the opinion of management, necessary for a fair presentation of the results  
for the interim periods. The adjustments made were of a normal recurring  
nature.

Air Group is a holding company incorporated in Delaware in 1985. Its  
principal subsidiaries are Alaska Airlines, Inc. (Alaska) and Horizon Air  
Industries, Inc. (Horizon).

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND  
FINANCIAL CONDITION

## Results of Operations

### Third Quarter 1998 Compared with Third Quarter 1997

The consolidated net income for the third quarter of 1998 was \$45.4 million, or \$1.72 per share (diluted), compared with net income of \$42.2 million, or \$1.96 per share in 1997. The 1998 third quarter includes an after-tax charge of \$10.1 million (\$0.38 per diluted share) for settlement of the MarkAir litigation. Consolidated operating income for the third quarter of 1998 was \$89.5 million compared to \$76.3 million for 1997. Lower fuel prices accounted for \$11.2 million of the \$13.2 million improvement in operating income. Airline financial and statistical data is shown following the Air Group financial statements. A discussion of this data follows.

Alaska Airlines Operating income increased 14.4% to \$79.3 million, resulting in a 17.8% operating margin as compared to a 16.5% margin in 1997. Operating revenue per available seat mile (ASM) decreased 4.3% to 9.62 cents while operating expenses per ASM decreased 5.8% to 7.92 cents. The decrease in revenue per ASM was due to a 1.2 point decrease in system passenger load factor combined with a 2.2% decrease in system passenger yield. The lower load factors and yields are largely due to an 11.0% increase in capacity in 1998. Approximately half of the yield decline is due to the Canadian market, which is still in the development stage.

Freight and mail revenues decreased 0.9% due to lower freight volumes, resulting from increased competition in the Seattle-Anchorage market. Other-net revenues increased 4.1% due to increased revenue from travel partners in Alaska's frequent flyer program.

The table below shows the major operating expense elements on a cost per ASM basis for Alaska for the third quarters of 1997 and 1998.

Alaska Airlines	Operating Expenses Per ASM (In Cents)			
	1997	1998	Change	% Change
Wages and benefits	2.67	2.66	(.01)	--
Employee profit sharing	.16	.17	.01	6
Contracted services	.26	.26	--	--
Aircraft fuel	1.18	.96	(.22)	(19)
Aircraft maintenance	.43	.42	(.01)	(2)
Aircraft rent	.90	.91	.01	1
Food and beverage service	.31	.29	(.02)	(7)
Commissions	.72	.57	(.15)	(21)
Other selling expenses	.49	.44	(.05)	(10)
Depreciation and amortization	.35	.34	(.01)	(3)
Gain on sale of assets	(.01)	--	.01	NM
Landing fees and other rentals	.34	.34	--	--
Other	.60	.56	(.04)	(7)
Alaska Airlines Total	8.40	7.92	(.48)	(6)

NM = Not Meaningful

Alaska's lower unit costs were primarily due to lower fuel prices and lower travel agent commission rates. Significant unit cost changes are discussed below.

Fuel expense per ASM decreased 19%, due to a 19% decrease in the price of fuel.

Commission expense per ASM decreased 21%, because the commission rate paid to travel agents decreased from 10% to 8% for sales made October 1, 1997 and thereafter. As a percentage of passenger revenue, commissions expense decreased 18%, from 7.9% to 6.5%.

Horizon Air Operating income increased 45.7% to \$10.4 million. Horizon's operating margin was 10.4% as compared to 8.2% in 1997. Operating revenue per ASM decreased 11.8% to 19.68 cents while operating expenses per ASM decreased 13.9% to 17.62 cents.

The decrease in revenue per ASM was due to a 13.8 % decrease in yield per revenue passenger mile (RPM), partly offset by a 1.6 point increase in passenger load factor. The decrease in yield per RPM is partly due to an increase in Horizon's average trip length, as it is providing more longer-haul nonstop service to existing city pairs with F-28 jets.

The table below shows the major operating expense elements on a cost per ASM basis for Horizon for the third quarters of 1997 and 1998.

Horizon Air	Operating Expenses Per ASM (In Cents)			
	1997	1998	Change	% Change
Wages and benefits	6.33	5.57	(.76)	(12)
Employee profit sharing	.16	.42	.26	163
Contracted services	.44	.50	.06	14
Aircraft fuel	2.08	1.64	(.44)	(21)
Aircraft maintenance	3.23	2.06	(1.17)	(36)
Aircraft rent	2.35	2.07	(.28)	(12)
Food and beverage service	.12	.14	.02	17
Commissions	1.29	.97	(.32)	(25)
Other selling expenses	1.18	1.07	(.11)	(9)
Depreciation and amortization	.75	.67	(.08)	(11)
Loss on sale of assets	.02	.03	.01	NM
Landing fees and other rentals	.93	.98	.05	5
Other	1.59	1.50	(.09)	(16)
Horizon Air Total	20.47	17.62	(2.85)	(14)

Horizon's unit costs decreased 14%, primarily due to 21% lower fuel prices, lower travel agency commission rates and more efficient operations that have resulted from a simplified fleet.

Consolidated Nonoperating Income (Expense) Nonoperating expense was significantly affected by the \$16.5 million charge for settling the MarkAir litigation (see Legal Proceedings). This charge was partly offset by \$4.3 million less interest expense incurred (due to conversion of convertible bonds in 1998) and by a \$3.3 million increase in interest income earned on higher cash balances, resulting in an \$8.3 million increase in net nonoperating expense.

#### Nine Months 1998 Compared with Nine Months 1997

The consolidated net income for the nine months ended September 30, 1998 was \$97.4 million, or \$3.79 per share (diluted), compared with net income of \$57.3 million, or \$2.80 per share in 1997. Consolidated operating income for the first nine months of 1998 was \$174.6 million compared to \$111.8 million for 1997. Lower fuel prices, adjusted for profit sharing, accounted for \$41.8 million of the \$62.8 million improvement in operating income. A discussion of operating results for the two airlines follows.

Alaska Airlines Operating income increased 45.0% to \$159.4 million, resulting in a 13.4% operating margin as compared to a 10.0% margin in 1997. Operating revenue per ASM remained even at 9.47 cents while operating expenses per ASM decreased 3.7% to 8.21 cents. A 1.3% increase in system passenger yield was offset by a 0.4 point decrease in the system passenger load factor.

Unit costs decreased 3.7% due to lower fuel prices and commission rates, partly offset by higher maintenance and profit sharing costs.

Horizon Air Operating income increased 519% to \$16.1 million, resulting in a 6.2% operating margin as compared to a 1.1% margin in 1997. Operating revenue per ASM decreased 8.3% to 19.47 cents, while operating expenses per ASM decreased 13.1% to 18.26 cents. The changes in unit revenue and unit expense are due to the same reasons stated above in the third quarter comparison.

Consolidated Nonoperating Income (Expense) Net nonoperating items improved \$1.7 million over 1997 due to lower interest expense and higher interest income, which were partly offset by a \$16.5 million charge for a legal settlement.

#### Liquidity and Capital Resources

The table below presents the major indicators of financial condition and liquidity.

	Dec. 31, 1997	Sep. 30, 1998	Change
(In millions, except debt-to-equity and per share amounts)			
Cash and marketable securities	\$212.7	\$407.3	\$194.6

Working capital (deficit)	(48.7)	60.7	109.4
Long-term debt and capital lease obligations	401.4	181.1	(220.3)
Shareholders' equity	475.3	761.8	286.5
Book value per common share	\$26.00	\$29.06	\$3.06
Debt-to-equity	46%:54%	19%:81%	NA

The Company's cash and marketable securities portfolio increased by \$195 million during the first nine months of 1998. Operating activities provided \$303 million of cash during this period. Additional cash was provided by the sale and leaseback of nine B737-400 aircraft and seven Dash 8-200 aircraft (\$345 million) and the return of \$22 million of equipment deposits. Cash was used for \$445 million of capital expenditures, including the purchase of nine new B737-400 aircraft, eight new Dash 8-200 aircraft, flight equipment deposits and airframe and engine overhauls and the repayment of debt (\$35 million).

Shareholders' equity increased \$287 million due to the conversion of \$186 million of convertible bonds into common stock, net income of \$97 million and issuance of \$6 million of common stock under stock plans.

Commitments During May 1998, Alaska ordered one Boeing 737-400 and two Boeing 737-700 aircraft to be delivered in 1999, and three more B737-700s to be delivered in 2000. At September 30, 1998, the Company had firm orders for 37 aircraft with a total cost of approximately \$896 million as set forth below.

Aircraft	Delivery Period - Firm Orders						Total
	1998	1999	2000	2001	2002	2003-05	
Boeing B737-400	--	3	--	--	--	--	3
Boeing B737-700	--	5	5	--	--	--	10
Boeing B737-900	--	--	--	5	5	--	10
de Havilland Dash 8-200	3	1	3	--	--	7	14
Total	3	9	8	5	5	7	37
Cost (Millions)	\$3	\$261	\$185	\$175	\$175	\$70	\$896

Year 2000 Computer Issue The Company uses a significant number of computer software programs and embedded operating systems that were not originally designed to process dates beyond 1999. The Company has implemented a project to ensure that the Company's systems will function properly in the year 2000 and thereafter. The Company anticipates completing this project for substantially all key systems in early 1999 and believes that, with modifications to its existing software and systems and/or conversions to new software, the year 2000 issue will not pose significant operational problems. Most of the Company's information technology projects in the last several years have made the affected systems Year 2000 compliant. The direct costs of projects solely intended to correct year 2000 problems are currently estimated at less than \$2 million. Additional systems currently under review may require further resources. The Company does not expect any cost increases to have a material effect on its results of operations.

The Company is also in contact with its significant suppliers and vendors with which its systems interface and exchange data or upon which its business depends. These efforts are designed to minimize the extent to which its business will be vulnerable to their failure to remediate their own year 2000 issues. The Company's business is also dependent upon certain governmental organizations or entities such as the Federal Aviation Administration (FAA) that provide essential aviation industry infrastructure. The Company is working with the Airline Transport Association to monitor the FAA's progress in making its systems year 2000 compliant. There can be no assurance that such third parties on which the Company's business relies will successfully remediate their systems on a timely basis. The Company's business, financial condition or results of operations could be materially adversely affected by the failure of its systems or those operated by other parties to operate properly beyond 1999. Areas that could be adversely affected include flight operations, maintenance, planning, reservations, sales, accounting and the frequent flyer program. The Company already has in place certain disaster contingency plans anticipating the potential loss of essential services such as electricity and financial accounting systems. The Company will leverage its Year 2000 contingency planning off these existing plans. In

addition, the Company is developing and executing additional contingency plans designed to allow continued operation in the event of failure of third party systems or products.

**New Accounting Standards** During June 1998, the Financial Accounting Standards Board issued FAS 133, Accounting for Derivative Instruments and Hedging Activities. The new standard requires companies to record derivatives on the balance sheet as assets or liabilities, measured at fair value. Gains or losses resulting from changes in the values of those derivatives would be accounted for depending on the use of the derivative and whether it qualifies for hedge accounting. Due to the Company's minimal use of derivatives, the new standard is expected to have no material impact on its financial position or results of operations. FAS 133 will be effective for the Company's fiscal year beginning January 1, 2000.

## PART II. OTHER INFORMATION

### ITEM 1. Legal Proceedings

In July 1998, the Company announced that it had reached an agreement in principle with the trustee for creditors of the defunct MarkAir, Inc. regarding a breach of contract lawsuit. Subsequently, a formal settlement agreement was approved by the bankruptcy court. The \$16.5 million settlement resulted in an after-tax charge of \$10.1 million (\$0.38 per diluted share) in the third quarter of 1998.

### ITEM 5. Other Information

During the first quarter of 1998, Alaska's mechanics, inspectors, cleaners, janitors and fleet service employees voted to be represented by the Aircraft Mechanics Fraternal Association (AMFA) rather than the International Association of Machinists (IAM). The negotiation of an initial contract began in July 1998. The IAM will continue to represent Alaska's stock clerks and ramp service employees, whose contract became amendable August 31, 1997. Alaska and the IAM are continuing negotiations of a new contract with the assistance of a federal mediator.

During the second quarter of 1998, Horizon and the Transport Workers Union of America signed a new three-year contract covering approximately 400 mechanics and related classifications. Horizon and the International Brotherhood of Teamsters are continuing negotiations of an initial contract covering approximately 500 pilots.

### ITEM 6. Exhibits and Reports on Form 8-K

- (a) Exhibit 27 - Financial data schedule.
- (b) No reports on Form 8-K were filed during the third quarter of 1998.

### Signatures

Pursuant to the requirements of the Securities Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALASKA AIR GROUP, INC.

Registrant

Date: October 28, 1998

/s/ John F. Kelly  
John F. Kelly  
Chairman, President and Chief Executive Officer

/s/ Harry G. Lehr  
Harry G. Lehr  
Senior Vice President/Finance  
(Principal Financial Officer)

## CONSOLIDATED BALANCE SHEET Alaska Air Group, Inc.

### ASSETS

(In Millions)	December 31, 1997	September 30, 1998
Current Assets		
Cash and cash equivalents	\$102.6	\$192.4

Marketable securities	110.1	214.9
Receivables - net	72.6	90.7
Inventories and supplies	47.2	48.2
Prepaid expenses and other assets	92.1	88.8
Total Current Assets	424.6	635.0
Property and Equipment		
Flight equipment	950.1	995.0
Other property and equipment	258.5	284.0
Deposits for future flight equipment	108.9	111.0
	1,317.5	1,390.0
Less accumulated depreciation and amortization	373.8	416.5
	943.7	973.5
Capital leases:		
Flight and other equipment	44.4	44.4
Less accumulated amortization	27.5	29.1
	16.9	15.3
Total Property and Equipment - Net	960.6	988.8
Intangible Assets - Subsidiaries	59.6	58.0
Other Assets	88.3	84.1
Total Assets	\$1,533.1	\$1,765.9

See accompanying notes to consolidated financial statements.

#### CONSOLIDATED BALANCE SHEET

Alaska Air Group, Inc.

#### LIABILITIES AND SHAREHOLDERS' EQUITY

(In Millions)	December 31, 1997	September 30, 1998
Current Liabilities		
Accounts payable	\$73.9	\$83.7
Accrued aircraft rent	60.7	64.9
Accrued wages, vacation and payroll taxes	70.1	77.7
Other accrued liabilities	73.5	126.6
Air traffic liability	166.4	193.8
Current portion of long-term debt and capital lease obligations	28.7	27.6
Total Current Liabilities	473.3	574.3
Long-Term Debt and Capital Lease Obligations	401.4	181.1
Other Liabilities and Credits		
Deferred income taxes	72.3	107.4
Deferred income	19.5	40.8
Other liabilities	91.3	100.5
	183.1	248.7
Shareholders' Equity		
Common stock, \$1 par value		
Authorized: 50,000,000 shares		
Issued: 1997 - 21,030,762 shares		
1998 - 28,962,650 shares	21.0	29.0
Capital in excess of par value	292.5	473.4
Treasury stock, at cost: 1997 - 2,748,030 shares		
1998 - 2,750,102 shares	(62.6)	(62.7)
Deferred compensation	(1.8)	(1.5)
Retained earnings	226.2	323.6
	475.3	761.8
Total Liabilities and Shareholders' Equity	\$1,533.1	\$1,765.9

See accompanying notes to consolidated financial statements.

#### CONSOLIDATED STATEMENT OF INCOME

Alaska Air Group, Inc.

Three Months Ended September 30

(In Millions except Per share Amounts)	1997	1998
Operating Revenues		
Passenger	\$457.2	\$495.6
Freight and mail	26.0	25.5
Other - net	18.0	18.3

Total Operating Revenues	501.2	539.4
Operating Expenses		
Wages and benefits	143.1	161.0
Contracted services	12.7	14.0
Aircraft fuel	57.3	52.5
Aircraft maintenance	30.1	29.8
Aircraft rent	46.6	52.4
Food and beverage service	13.2	14.2
Commissions	30.7	27.2
Other selling expenses	24.8	25.7
Depreciation and amortization	17.3	19.0
Loss (gain) on sale of assets	(0.4)	0.3
Landing fees and other rentals	17.6	20.4
Other	31.9	33.4
Total Operating Expenses	424.9	449.9
Operating Income	76.3	89.5
Nonoperating Income (Expense)		
Interest income	3.0	6.3
Interest expense	(8.6)	(4.3)
Interest capitalized	1.3	1.4
Other - net	0.5	(15.5)
	(3.8)	(12.1)
Income before income tax	72.5	77.4
Income tax expense	30.3	32.0
Net Income	\$42.2	\$45.4
Basic Earnings Per Share	\$2.88	\$1.73
Diluted Earnings Per Share	\$1.96	\$1.72
Shares used for computation:		
Basic	14.671	26.209
Diluted	22.558	26.423

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF INCOME  
Alaska Air Group, Inc.

Nine Months Ended September 30  
(In Millions Except Per Share Amounts)

	1997	1998
Operating Revenues		
Passenger	\$1,191.9	\$1,313.5
Freight and mail	70.7	72.0
Other - net	54.0	55.2
Total Operating Revenues	1,316.6	1,440.7
Operating Expenses		
Wages and benefits	398.5	447.2
Contracted services	35.5	41.9
Aircraft fuel	174.8	145.5
Aircraft maintenance	82.1	92.4
Aircraft rent	136.2	147.9
Food and beverage service	36.2	38.3
Commissions	82.6	74.5
Other selling expenses	65.1	70.4
Depreciation and amortization	50.7	55.1
Loss (gain) on sale of assets	(0.9)	0.5
Landing fees and other rentals	50.3	56.7
Other	93.7	95.7
Total Operating Expenses	1,204.8	1,266.1
Operating Income	111.8	174.6
Nonoperating Income (Expense)		
Interest income	7.0	15.5
Interest expense	(25.6)	(17.2)
Interest capitalized	3.6	4.8
Other - net	2.1	(14.3)
	(12.9)	(11.2)
Income before income tax	98.9	163.4
Income tax expense	41.6	66.0
Net Income	\$57.3	\$97.4
Basic Earnings Per Share	\$3.93	\$4.34
Diluted Earnings Per Share	\$2.80	\$3.79
Shares used for computation:		
Basic	14.580	22.436

Diluted

22.462

26.400

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY  
Alaska Air Group, Inc.

(In Millions)	Common Shares Outstanding	Common Stock	Capital in Excess of Par Value	Treasury Stock at Cost	Deferred Compen- sation	Retained Earnings	Total
Balances at December 31, 1997	18.283	\$21.0	\$292.5	\$(62.6)	\$(1.8)	\$226.2	\$475.3
Net income for the nine months ended September 30, 1998						97.4	97.4
Stock issued under stock plans	0.185	0.3	5.9				6.2
Stock issued for convertible subordinated debentures	7.747	7.7	175.0				182.7
Treasury stock purchase	(0.002)			(0.1)			(0.1)
Employee Stock Ownership Plan shares allocated					0.3		0.3
Balances at September 30, 1998	26.213	\$29.0	\$473.4	\$(62.7)	\$(1.5)	\$323.6	\$761.8

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS  
Alaska Air Group, Inc.

Nine Months Ended September 30 (In Millions)	1997	1998
Cash flows from operating activities:		
Net income	\$57.3	\$97.4
Adjustments to reconcile net income to cash:		
Depreciation and amortization	50.7	55.1
Amortization of airframe and engine overhauls	26.3	30.0
Loss (gain) on sale of assets	(0.9)	0.5
Increase in deferred income taxes	34.6	35.1
Increase in accounts receivable	(18.4)	(18.1)
Decrease in other current assets	20.0	2.3
Increase in air traffic liability	21.0	27.4
Increase in other current liabilities	43.4	74.7
Other-net	(6.8)	(1.5)
Net cash provided by operating activities	227.2	302.9
Cash flows from investing activities:		
Proceeds from sale of assets	2.5	0.6
Purchases of marketable securities	(236.2)	(158.9)
Sales and maturities of marketable securities	195.2	54.1
Flight equipment deposits returned	7.9	22.3
Additions to flight equipment deposits	(47.0)	(117.4)
Additions to property and equipment	(269.8)	(327.7)
Restricted deposits and other	(0.7)	(1.4)
Net cash used in investing activities	(348.1)	(528.4)
Cash flows from financing activities:		
Proceeds from short-term borrowings	56.4	-
Repayment of short-term borrowings	(103.4)	-
Proceeds from sale and leaseback transactions	199.4	344.5
Proceeds from issuance of long-term debt	28.0	-
Long-term debt and capital lease payments	(15.8)	(35.4)
Proceeds from issuance of common stock	5.6	6.2
Net cash provided by financing activities	170.2	315.3
Net increase in cash and cash equivalents	49.3	89.8
Cash and cash equivalents at beginning of period	49.4	102.6
Cash and cash equivalents at end of period	\$98.7	\$192.4
Supplemental disclosure of cash paid during the period for:		
Interest (net of amount capitalized)	\$19.7	\$14.3
Income taxes	1.5	28.1
Noncash investing and financing activities:		
1997 - None		
1998 - \$186.0 million of convertible debentures were converted into 7.7 million shares of common stock.		

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS THAT HAVE CHANGED  
SIGNIFICANTLY DURING THE NINE MONTHS ENDED SEPTEMBER 30, 1998  
Alaska Air Group, Inc.

Note 1. Commitments (See Note 5 to Consolidated Financial Statements at  
December 31, 1997)

During the first nine months of 1998, Alaska's lease commitments  
increased approximately \$414 million due to the sale and leaseback of  
nine B737-400 aircraft under 18-year operating leases. During the first  
nine months of 1998, Horizon's lease commitments increased approximately



\$95 million due to the sale and leaseback of seven Dash 8-200 aircraft under 15-year operating leases.

Note 2. Earnings per Share (See Note 9 to Consolidated Financial Statements at December 31, 1997)

Earnings per share (EPS) calculations were as follows (in millions except per share amounts):

	Three Months Ended Sep. 30		Nine Months Ended Sep. 30	
	1997	1998	1997	1998
Net income	\$42.2	\$45.4	\$57.3	\$97.4
Avg. shares outstanding	14.671	26.209	14.580	22.436
Basic earnings per share	\$2.88	\$1.73	\$3.93	\$4.34
Net income	\$42.2	\$45.4	\$57.3	\$97.4
After-tax interest on:				
6-1/2% debentures	1.3	--	4.0	2.2
6-7/8% debentures	0.6	--	1.7	0.4
Diluted EPS income	\$44.1	\$45.4	\$63.0	\$100.0
Avg. shares outstanding	14.671	26.209	14.580	22.436
Assumed conversion of:				
6-1/2% debentures	6.151	--	6.151	3.399
6-7/8% debentures	1.608	--	1.608	.342
Assumed exercise of stock options	.128	.214	.123	.223
Diluted EPS shares	22.558	26.423	22.462	26.400
Diluted earnings per share	\$1.96	\$1.72	\$2.80	\$3.79

Convertible debentures and stock options only enter the diluted EPS calculation when their individual effect is dilutive.

Note 3. Operating Segment Information (See Note 11 to Consolidated Financial Statements at December 31, 1997)

Operating segment information for Alaska Airlines, Inc. (Alaska) and Horizon Air Industries, Inc. (Horizon) was as follows (in millions):

	Three Months Ended Sep. 30		Nine Months Ended Sep. 30	
	1997	1998	1997	1998
Operating revenues:				
Alaska	\$420.3	\$446.5	\$1,097.9	\$1,193.6
Horizon	84.9	97.7	227.3	258.7
Elimination of intercompany revenues	(4.0)	(4.8)	(8.6)	(11.6)
Consolidated	501.2	539.4	1,316.6	1,440.7
Pretax income (loss):				
Alaska	67.6	66.9	103.7	151.7
Horizon	7.2	10.4	2.7	16.5
Air Group	(2.3)	0.1	(7.5)	(4.8)
Consolidated	72.5	77.4	98.9	97.4
Total assets at end of period:				
Alaska	1,366.6	1,596.2	1,366.6	1,596.2
Horizon	156.0	178.5	156.0	178.5
Air Group	596.0	763.1	596.0	763.1
Elimination of intercompany accounts	(667.9)	(771.9)	(667.9)	(771.9)
Consolidated	1,450.7	1,765.9	1,450.7	1,765.9

#### Alaska Airlines Financial and Statistical Data

	Quarter Ended September 30			Nine Months Ended September 30		
Financial Data (in millions):	1997	1998	% Change	1997	1998	% Change
Operating Revenues:						
Passenger	\$380.5	\$406.2	6.8	\$984.0	\$1,076.9	9.4
Freight and mail	22.9	22.7	(0.9)	62.3	63.9	2.6
Other - net	16.9	17.6	4.1	51.6	52.8	2.3
Total Operating Revenues	420.3	446.5	6.2	1,097.9	1,193.6	8.7

Operating Expenses:

Wages and benefits	111.8	123.3	10.3	317.7	351.1	10.5
Employee profit sharing	6.7	8.0	19.4	9.7	16.0	64.9
Contracted services	11.0	12.1	10.0	30.9	36.9	19.4
Aircraft fuel	49.4	44.4	(10.1)	150.4	123.2	(18.1)
Aircraft maintenance	17.8	19.6	10.1	48.8	60.3	23.6
Aircraft rent	37.7	42.1	11.7	110.2	117.7	6.8
Food and beverage service	12.7	13.5	6.3	34.9	36.6	4.9
Commissions	30.1	26.5	(12.0)	77.9	71.9	(7.7)
Other selling expenses	20.3	20.4	0.5	52.2	56.3	7.9
Depreciation and amortization	14.4	15.6	8.3	42.1	46.0	9.3
Loss (gain) on sale of assets	(0.4)	0.1	NM	(0.3)	0.3	NM
Landing fees and other rentals	14.1	15.9	12.8	40.4	44.6	10.4
Other	25.4	25.7	1.2	73.1	73.3	0.3
Total Operating Expenses	351.0	367.2	4.6	988.0	1,034.2	4.7
Operating Income	69.3	79.3	14.4	109.9	159.4	45.0
Interest income	3.3	6.5		8.4	16.4	
Interest expense	(6.4)	(4.3)		(19.1)	(13.5)	
Interest capitalized	0.8	1.0		2.4	3.6	
Other - net	0.6	(15.6)		2.1	(14.2)	
	(1.7)	(12.4)		(6.2)	(7.7)	
Income Before Income Tax	\$67.6	\$66.9		\$103.7	\$151.7	
Operating Statistics:						
Revenue passengers (000)	3,441	3,661	6.4	9,325	9,845	5.6
RPMS (000,000)	2,933	3,200	9.1	7,896	8,535	8.1
ASMs (000,000)	4,179	4,639	11.0	11,589	12,603	8.8
Passenger load factor	70.2%	69.0%	(1.2)pts	68.1%	67.7%	(0.4)pts
Breakeven load factor	56.6%	57.3%	0.7 pts	60.5%	58.0%	(2.5)pts
Yield per passenger mile	12.97c	12.69c	(2.2)	12.46c	12.62c	1.3
Operating revenue per ASM	10.06c	9.62c	(4.3)	9.47c	9.47c	(0.0)
Operating expenses per ASM	8.40c	7.92c	(5.8)	8.53c	8.21c	(3.7)
Fuel cost per gallon	66.9c	54.2c	(19.0)	72.8c	55.2c	(24.2)
Fuel gallons (000,000)	73.9	81.9	10.8	206.4	223.1	8.1
Average number of employees	8,534	9,015	5.6	8,240	8,669	5.2
Aircraft utilization (block hours)	11.9	11.8	(0.8)	11.5	11.6	0.9
Operating fleet at period-end	78	85	9.0	78	85	9.0
NM = Not Meaningful						
c = cents						

#### Horizon Air Financial and Statistical Data

	Quarter Ended September 30			Nine Months Ended September 30		
Financial Data (in millions):	1997	1998	% Change	1997	1998	% Change
Operating Revenues:						
Passenger	\$81.0	\$93.5	15.4	\$216.8	\$246.8	13.8
Freight and mail	3.0	2.8	(6.7)	8.5	8.1	(4.7)
Other - net	0.9	1.4	55.6	2.0	3.8	90.0
Total Operating Revenues	84.9	97.7	15.1	227.3	258.7	13.8
Operating Expenses:						
Wages and benefits	24.1	27.6	14.5	70.5	77.0	9.2
Employee profit sharing	0.6	2.1	250.0	0.6	3.1	416.7
Contracted services	1.7	2.5	47.1	4.6	6.5	41.3
Aircraft fuel	7.9	8.1	2.5	24.4	22.3	(8.6)
Aircraft maintenance	12.3	10.2	(17.1)	33.3	32.1	(3.6)
Aircraft rent	8.9	10.1	13.5	26.0	30.3	16.5
Food and beverage service	0.5	0.6	20.0	1.4	1.7	21.4
Commissions	4.9	4.8	(2.0)	13.7	12.9	(5.8)
Other selling expenses	4.5	5.3	17.8	12.9	14.2	10.1
Depreciation and amortization	2.9	3.4	17.2	8.5	8.9	4.7
Loss (gain) on sale of assets	0.1	0.2	NM	(0.6)	0.1	NM
Landing fees and other rentals	3.5	4.7	34.3	10.0	12.4	24.0
Other	6.0	7.9	31.7	19.4	21.1	8.8
Total Operating Expenses	77.9	87.5	12.3	224.7	242.6	8.0
Operating Income	7.0	10.2	45.7	2.6	16.1	519.2
Interest income	0.1	0.0		0.1	0.0	
Interest expense	(0.4)	(0.2)		(1.5)	(1.0)	
Interest capitalized	0.4	0.4		1.2	1.2	
Other - net	0.1	0.0		0.3	0.2	
	0.2	0.2		0.1	0.4	
Income Before Income Tax	\$7.2	\$10.4		\$2.7	\$16.5	
Operating Statistics:						
Revenue passengers (000)	1,010	1,221	20.9	2,747	3,203	16.6
RPMS (000,000)	246	329	33.8	658	832	26.4
ASMs (000,000)	380	496	30.4	1,070	1,329	24.2
Passenger load factor	64.7%	66.3%	1.6 pts	61.5%	62.6%	1.1 pts
Breakeven load factor	58.3%	58.1%	(0.2)pts	60.9%	58.0%	(2.9)pts
Yield per passenger mile	32.96c	28.41c	(13.8)	32.94c	29.66c	(9.9)
Operating revenue per ASM	22.32c	19.68c	(11.8)	21.24c	19.47c	(8.3)
Operating expenses per ASM	20.47c	17.62c	(13.9)	21.00c	18.26c	(13.1)
Fuel cost per gallon	71.8c	56.8c	(20.9)	78.0c	58.4c	(25.1)
Fuel gallons (000,000)	11.0	14.3	30.0	31.3	38.1	21.7
Average number of employees	2,735	3,132	14.5	2,750	2,940	6.9
Aircraft utilization (block hours)	7.5	8.3	10.7	7.1	7.9	11.3
Operating fleet at period-end	57	58	1.8	57	58	1.8
NM = Not Meaningful						
c = cents						

<ARTICLE> 5

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ALASKA AIR GROUP INC THIRD QUARTER 1998 FINANCIAL STATEMENTS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH STATEMENTS.

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